

Printed : 10/16/2017 4:18 PM EST

**Real Estate Appraisers
10/17/2017 01:00 PM**

861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted:10/9/17 JW
Posted:10/16/17 JW



CANNON BUILDING
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203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE

**COUNCIL ON REAL
ESTATE APPRAISERS**

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AMENDED AGENDA

**(Amended items are noted with an
asterisk*)**

I. Call to Order

II. Review and Approval of Minutes

- A. Meeting Minutes – September 19, 2017

III. Unfinished Business

- A. Sign Final Orders

IV. New Business

- A. Approval of Continuing Education Activities
 - 1. Appraisal Institute, "Advanced Residential Applications & Case Studies-Part 1", 15 hours CE/QE (online)
 - 2. Appraisal Institute, "General Appraiser Income Approach-Part 2", 30 hours CE/QE (classroom)
 - 3. Appraisal Institute, "Advanced Market Analysis and Highest & Best Use", 33 hours CE (classroom)

4. Appraisal Institute, "General Appraiser Report Writing and Case Studies", 30 hours CE (classroom)
5. Appraisal Institute, "Quantitative Analysis", 40 hours CE (classroom)
6. Appraisal Institute, "Litigation Appraising: Specialized Topics and Applications", 15 hours CE (classroom)
7. Appraisal Institute, "Residential Report Writing and Case Studies", 15 hours CE (classroom)
8. Appraisal Institute, "Basic Appraisal Principles", 30 hours CE (classroom)
9. Appraisal Institute, "Online Analyzing Operating Expenses", 7 hours CE (online)
10. Appraisal Institute, "General Appraiser Site Valuation & Cost Approach", 30 hours CE/QE (classroom)
11. Appraisal Institute, "Uniform Appraisal Standards for Federal Land Acquisitions", 15 hours CE (classroom)
12. Appraisal Institute, "Condemnation Appraising: Principles & Applications", 22 hours CE (classroom)
13. Appraisal Institute, "Case Studies in Appraising Green Residential Buildings", 8 hours CE (classroom)
14. Appraisal Institute, "Case Studies in Appraising Green Commercial Buildings", 15 hours CE (classroom)
15. Appraisal Institute, "Introduction to Green Buildings: Principles and Concepts", 8 hours CE (classroom)
16. Appraisal Institute, "Basic Appraisal Procedures", 30 hours CE/QE (classroom)
17. Appraisal Institute, "Advanced Spreadsheet Modeling for Valuation Application", 15 hours CE (classroom)
18. Appraisal Institute, "Residential Site Valuation and Cost Approach", 15 hours CE (online)
19. Appraisal Institute, "Residential Market Analysis and Highest & Best Use", 15 hours QE/CE (classroom)
20. Appraisal Institute, "Business Practices and Ethics", 4 hours QE/CE (classroom)
21. Appraisal Institute, "Residential Sales Comparison and Income Approach", 30 hours QE (online)
22. Appraisal Institute, "Small Hotel/Motel Valuation", 7 hours CE (online)

23. Appraisal Institute, "Residential Market Analysis and Highest & Best Use", 15 hours QE (online)
24. Appraisal Institute, "Residential Market Analysis and Highest & Best Use", 14 hours CE (online)
25. Appraisal Institute, "Residential Site Valuation and Cost Approach", 15 hours QE (online)
26. Appraisal Institute, "Residential Report Writing and Case Studies", 15 hours QE (online)
27. Appraisal Institute, "Review Case Studies-General", 32 hours CE (classroom)
28. Appraisal Institute, "Advanced Income Capitalization", 33 hours QE/CE (classroom)
29. Appraisal Institute, "General Appraiser Market Analysis and Highest & Best Use", 30 hours QE/CE (classroom)
30. Appraisal Institute, "Advanced Residential Report Writing-Part 2", 30 hours QE/CE (classroom)
31. Appraisal Institute, "Review Case Studies-Residential", 15 hours CE (classroom)
32. Appraisal Institute, "Residential Sales Comparison and Income Approach", 28 hours CE(classroom)
33. Appraisal Institute, "General Appraiser Sales Comparison Approach", 30 hours QE/CE (classroom)
34. Appraisal Institute, "General Appraiser Income Approach-Part 1", 30 hours QE/CE (classroom)
35. Appraisal Institute, "Real Estate Finance, Statistics and Valuation Modeling", 15 hours QE/CE (classroom)
36. Appraisal Institute, "2-Day Advanced Income Capitalization/B", 15 hours CE (classroom)
37. Appraisal Institute, "Quantitative Analysis", 33 hours QE/CE (classroom)
38. Appraisal Institute, "Valuation of Conservation Easements", 30 hours CE (classroom)
39. Appraisal Institute, "Supervisory Appraiser/Trainee Appraiser Course", 4 hours CE (classroom)
40. Appraisal Institute, "Review Theory-Residential", 17 hours CE (classroom)

41. Appraisal Institute, "Review Theory-General", 33 hours CE (classroom)
42. Appraisal Institute, "Valuation in Challenging Markets", 30 hours CE (classroom)
43. Appraisal Institute, "2-Day Advanced Income Capitalization-A", 15 hours CE(classroom)
44. Appraisal Institute, "The Appraiser as an Expert Witness: Preparation & Testimony", 15 hours CE (classroom)
45. Appraisal Institute, "Condemnation Appraising: Principles & Applications", 15 hours CE (classroom)
46. Appraisal Institute, "International Financial Report Standards for the Real Property Appraiser", 15 hours CE (classroom)
47. Appraisal Institute, "Fundamentals of Separating Real Property, Personal Property and Intangible Business Assets", 15 hours CE (classroom)
48. Appraisal Institute, "Application & Interpretation of Simple Linear Regression", 15 hours CE (classroom)
49. Appraisal Institute, "Residential & Commercial Valuation of Solar", 15 hours CE (classroom)
50. Philadelphia Metro. Appraisal Institute, "3-Hour Delaware State Rules, Regulations and Law Class", 3 hours CE (classroom)
51. Hondros College of Business, "Specialized Residential Appraisal Topics", 20 hours QE (online)
52. Hondros College of Business, "Covering All the Bases in Residential Reporting", 7 hours CE (online)
53. Hondros College of Business, "Property Valuation and Analysis for FHA", 7 hours CE (online)
54. Hondros College of Business, "Methodology and Applications of Sales Comparison", 7 hours CE (online)
55. Hondros College of Business, "FHA and VA Today", 7 hours CE (online)
56. Hondros College of Business, "Better to be Safe Than Sorry", 7 hours CE (online)
57. Hondros College of Business, "Basic Construction Review", 7 hours CE (online)
58. Hondros College of Business, "Appraisal Review of Residential Properties", 7 hours CE (online)
- 59.

- Hondros College of Business, "Defensible Appraising", 7 hours CE (online)
60. Hondros College of Business, "Green in Residences and Appraisals", 7 hours CE (online)
 61. Hondros College of Business, "Residential Site Valuation and Cost Approach", 15 hours QE (online)
 62. Hondros College of Business, "Advanced Residential Applications and Case Studies", 15 hours QE (online)
 63. Hondros College of Business, "Residential Sales Comparison and Income Approach", 30 hours QE (online)
 64. Hondros College of Business, "Residential Market Analysis and Highest & Best Use", 15 hours QE (online)
 65. Hondros College of Business, "Statistics, Modeling and Finance", 15 hours QE (online)
 66. Hondros College of Business, "Basic Residential Appraisal Procedures", 30 hours QE (online)
 67. Hondros College of Business, "Basic Residential Appraisal Principles", 30 hours QE (online)
 68. Hondros College of Business, "Residential Report Writing and Case Studies", 15 hours QE (online)
 69. McKissock, LLC., "National USPAP Update (2018-2018)", 7 hours CE (classroom)
 70. Calypso Continuing Education, "A Brief Stroll Through America's Architecture for Appraisers", 7 hours CE (online)
 71. Calypso Continuing Education, "Environmental Hazards Impact on Value", 7 hours CE (online)
 72. Calypso Continuing Education, "FHA Site Inspection for Appraisers", 7 hours CE (online)
 73. Calypso Continuing Education, "Victorian Era Architecture for Real Estate Professionals", 3 hours CE (online)
 74. Calypso Continuing Education, "Mold, A Growing Concern", 3 hours CE (online)
 75. Calypso Continuing Education, "2016-2017 7-Hour USPAP Equivalent Update Course", 7 hours CE (online)
 76. Calypso Continuing Education, "Appraising Energy Efficient Residential Properties", 8 hours CE (online)
 - 77.

- OnCourse Real Estate, Inc. dba Career Webschool, "2016-2017 7-Hour Equivalent USPAP Update Course", 7 hours CE (online)
78. OnCourse Real Estate, Inc. dba Career Webschool, "2016-2017 15-Hour USPAP Update Course", 15 hours QE (online)
 79. OnCourse Real Estate, Inc. dba Career Webschool, "Appraisal Math and Studies", 7 hours CE (online)
 80. OnCourse Real Estate, Inc. dba Career Webschool, "A URAR Form Review", 7 hours CE (online)
 81. OnCourse Real Estate, Inc. dba Career Webschool, "Basic Appraisal Principles", 30 hours QE (online)
 82. OnCourse Real Estate, Inc. dba Career Webschool, "Basic Appraisal Procedures", 30 hours QE (online)
 83. OnCourse Real Estate, Inc. dba Career Webschool, "Cost Approach Overview", 7 hours CE (online)
 84. OnCourse Real Estate, Inc. dba Career Webschool, "Income Capitalization Overview", 7 hours CE (online)
 85. OnCourse Real Estate, Inc. dba Career Webschool, "Residential Sales Comparison and Income Approach", 30 hours QE (online)
 86. OnCourse Real Estate, Inc. dba Career Webschool, "Sales Comparison Approach", 7 hours CE (online)
 87. OnCourse Real Estate, Inc. dba Career Webschool, "Residential Appraiser Site Valuation and Cost Approach", 14 hours CE (online)
 88. OnCourse Real Estate, Inc. dba Career Webschool, "Residential Appraiser Site Valuation and Cost Approach", 15 hours QE (online)
 89. OnCourse Real Estate, Inc. dba Career Webschool, "Residential Market Analysis and Highest and Best Use", 14 hours CE (online)
 90. OnCourse Real Estate, Inc. dba Career Webschool, "Residential Market Analysis and Highest and Best Use", 15 hours QE (online)
 91. OnCourse Real Estate, Inc. dba Career Webschool, "Residential Report Writing and Case Studies", 14 hours CE (online)
 92. OnCourse Real Estate, Inc. dba Career Webschool, "Residential Report Writing and Case Studies", 15 hours QE (online)
 93. Dynasty School, "FHA and VA Today", 7 hours CE (online)*
 94. Dynasty School, Supervisor and Trainee Appraiser Course", 4 hours CE (online)*
 95. Dynasty School, "Real Estate Appraisal-Principles and Procedures", 60QE/56CE hours (online)*

96. Dynasty School, "Residential Market Analysis and Highest Best Use", 15QE/14CE (online)*
97. Dynasty School, "Statistics, Modeling and Finance", 15QE/14CE (online)*
98. Dynasty School, "General Appraiser Market Analysis and Highest and Best Use", 15QE/14CE (online)*
99. Dynasty School, "General Appraiser Report Writing and Case Studies", 15QE/14CE (online)*
100. Dynasty School, "General Appraiser Site Valuation and Cost Approach", 30QE/28CE (online)*
101. McKissock, LLC., "2018-2019 7-Hour National USPAP Update Course", 7 hours CE (online)*
102. American Continuing Education Institute dba/Calypso Continuing Education, "Mold, A Growing Concern", 3 hours CE (online)*
103. American Continuing Education Institute dba/Calypso Continuing Education, "Environmental Hazards Impact on Value", 7 hours CE (online)*
104. American Continuing Education Institute dba/Calypso Continuing Education, "A Brief Stroll through America's Architecture for Appraisers", 7 hours CE (online)*
105. American Continuing Education Institute dba/Calypso Continuing Education, "FHA Site Inspection for Appraisers", 7 hours CE (online)*
106. American Continuing Education Institute dba/Calypso Continuing Education, "2016-2017 7-Hour USPAP Equivalent Update Course", 7 hours CE (online)*
107. American Continuing Education Institute dba/Calypso Continuing Education, "Victorian Era Architecture for Real Estate Professionals", 3 hours CE (online)*
108. American Continuing Education Institute dba/Calypso Continuing Education, "Appraising Energy Efficient Residential Properties", 8 hours CE (online)*
109. ASFMRA, "7-Hour National USPAP Course (A114)", 7 hours QE (classroom)*
110. ASFMRA, "Rapid Fire Case Studies 2017", 6 hours CE (classroom)*
111. ASFMRA, "ASFMRA 88th Annual Convention: Day 1", 6 hours CE (classroom)*

B. Ratify Temporary Practice Permit Applications

1. Thomas Shields
 2. Raymond Pirkle
 3. Steven Johnson
 4. John McCarthy
 5. Samuel Gill
- C. Ratify Real Estate Appraiser Trainee Applications
1. Brian Marioni
 2. Miles Norris
 3. Julie Horner
 4. Eric Jones
 5. Frank Lostracco*
- D. Ratify Appraisal Management Company Registration Applications
1. Mortgage Management Consulting, Inc.
 2. Computershare Valuation Services, LLC.
 3. Corporate Settlement Solutions, LLC.
- E. Ratify Certified Residential Real Property Appraiser Applications
1. April Aller
 2. Marilyn Berman*

V. Correspondence

VI. Other Business before the Council (For Discussion Only)

VII. Public Comment

VIII. Next Meeting Date - November 21, 2017 at 9:30 a.m. in Conference Room A

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.